



Position: Full-time Investment Associate

Location: Menlo Park, CA

Company Introduction

M37 is a Silicon Valley based long/short equity hedge fund specializing in artificial intelligence (AI). It exclusively invests in AI and AI-related public technology companies.

Our investment strategy is to long technology companies that are either enabling or benefiting significantly from this AI-driven transformation, while shorting those that are likely to be disrupted or struggle to adapt. At the core of our approach is rigorous, deep fundamental research aimed at uncovering unique, idiosyncratic investment opportunities rooted in single-stocks.

Recognizing that the AI industry is continuously advancing, our team goes beyond traditional financial and business analysis. We invest considerable time and resources into researching the latest developments in AI technology and products. This extensive research includes reviewing technical papers, analyzing product specifications and performance reviews, and engaging directly with a network of AI engineers, researchers, scientists, operators and founders.

M37 is committed to fostering a lean, yet exceptionally capable team where each member plays a vital role. Our firm's culture is built on staying humble, hungry, intellectually curious, and maintaining integrity at all times. Our senior team combines over 50 years of experience in technology hedge fund investing and is deeply committed to mentoring and developing new associates.

While we welcome applications from all qualified candidates eligible to work in the United States, we currently do not offer visa sponsorship.

Job Description

- Conduct in-depth, data-driven fundamental research on public companies within the AI sector.
- Perform technical analysis of the latest AI technologies and products.
- Conduct interviews with senior management of AI-centric and related companies.
- Facilitate and engage in detailed dialogues with AI researchers, scientists, professors, engineers, operators and founders.
- Build and update comprehensive financial and valuation models for coverage companies.
- Construct and maintain industry-specific supply/demand models.
- Review quarterly and annual filings and perform forensic accounting analysis.

Qualifications

- Demonstrated passion for technology public equity long/short investing.
- Strong interest in science and technology, with a firm belief in the AI revolution.
- Solid background in finance, accounting, and both industry-specific and company analysis.
- Exceptional critical thinking abilities, combined with a profound intellectual curiosity and a keen desire to learn.
- Ability to multitask effectively, complemented by superior communication and coordination skills.



- Proactive team player with impeccable integrity.
- Prior experience in the technology sector is preferred but not required.
- Previous experience in investment banking or private equity is highly desirable but not essential.
- Must possess permanent US work authorization.
- Degree in STEM (Science, Technology, Engineering, and Mathematics) is required.

Application

To apply, please send your cover letter and resume to hr@m37.com with the subject “Application for 2025 Investment Associate”.

- 100% focused on investing in AI or AI related public equities. We are the first AI focused hedge fund in the world (launched with internal capital on July 1, 2024).
- We are backed by 9 founders and CEOs of tech companies (with a current combined market cap of over \$1.8 trillion) who are considered true visionaries that share their knowledge and provide guidance on AI trends and innovations among other things.
- A seasoned CIO who is research focused and has experience of more than two decades investing in technology stocks.
- Established a proprietary advisory network of over 60 computer science professors and AI scientists across top universities and research institutions.
- We attend 30 to 40 industry conferences that matters to AI per year, and we are at the forefront of asking penetrating questions and converting sound bites and information into data, insights, and investment ideas.
- We have built financial models AI sub-sectors and on every company that we cover. These models are generated bottom-up from scratch to ensure we gain complete understanding of the value chain and of specific companies in that value chain. The models are updated on a real-time basis when new data or information is obtained.
- As a team, we conduct over 1000 industry experts calls / meetings per year (average 300 to 400 per analyst), and this is expected to increase as new analysts are added to the team.
- All investment team members are double majors from top engineering / Ivy Leagues universities with STEM background, and the entire team is based out of our offices in Menlo Park, CA